

CHURCHILL

from nuveen

Churchill Asset Management – <http://www.churchillam.com>

Job Title: Analyst / Associate

Division: Fund Finance

Location: New York, NY or Charlotte, NC

Timing: Q3 2024

Firm Description:

Churchill, an investment-specialist affiliate of Nuveen (the asset manager of TIAA), provides customized financing solutions to middle market private equity firms and their portfolio companies across the capital structure. With over \$50 billion of committed capital, we provide first lien, unitranche, second lien and mezzanine debt, in addition to equity co-investments, secondary solutions and private equity fund commitments. Churchill has a long history of disciplined investing across multiple economic cycles and our differentiated origination and investment strategy is driven by more than 170 professionals in New York, Charlotte, Chicago, Dallas and Los Angeles.

Job Description:

Churchill is seeking a highly motivated, detail-oriented team player to join as an Analyst or Associate in the growing Fund Finance vertical. Fund Finance focuses on fund leverage and liquidity and is tasked with the origination and execution of all financing facilities across the Churchill platform. As of May 2023, the Fund Finance team manages approximately ~\$9.8 billion in existing financing facilities across subscription lines, asset-backed lines (“ABLs”), collateralized loan obligations (“CLOs”), corporate revolvers, NAV Financing and collateralized fund obligations (“CFOs”). This role will be responsible for aiding the Fund Finance team in negotiating, executing, optimizing, and monitoring of all debt financing and structured products initiatives across the Churchill platform. Specific roles/responsibilities include:

- Individual will acquire a strong working knowledge of revolving bank financing and debt capital markets by tracking and organizing market terms across various products.
- Communicating directly with relationship and portfolio managers across GSIBs, regional banks, insurance companies, asset managers, and other financial institutions that participate in the bank financing and debt capital market spaces.
- Running a dashboard that summarizes terms for each of Churchill’s financing facilities, as well as an aggregate investor pot list for Churchill’s capital markets transactions.
- Collaborating and maintain dialogue across Churchill’s legal, operations, investor relations, and business development groups on reviewing, negotiating and executing on financing strategies across Churchill’s various senior and junior capital funds.
- Creating internal presentations to organize and efficiently explain overall leverage strategies for Churchill’s funds.
- Managing internal processes and completing deliverables to execute new credit facilities or amendments for existing credit facilities.

Requirements:

- Bachelor’s degree with an excellent academic record.
- Minimum of two (2) years related work experience in loan operations as part of the middle/back office of an asset manager or investment bank.

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- Prior experience with middle market direct lending operations or syndicated loan products such as CLOs, Separately Managed Accounts, Credit Funds.
- Knowledge of Credit Agreements and their operational mechanics.
- Strong working knowledge of Microsoft Office suite.
- Knowledge of PowerBI and WSO is a plus.
- Excellent written and verbal communication as well as excellent analytical, research and reporting abilities.
- Strong interpersonal skills, as candidate will be communicating across all facets of the Churchill platform, as well as with external lenders and investors.
- Organized, detail oriented and extremely thorough with strong problem-solving skills.
- Demonstrated ability to take initiative and work in high pressure situations.
- Self-starter with a strong sense of personal accountability and urgency.
- Desire to join a growing asset management platform with highest ethical and performance standards.

Compensation & Benefits

Compensation will be commensurate with experience. Churchill offers a full range of benefits which includes medical, dental, vision, pension plan and 401(k). Estimated salary range: \$100,000 - \$145,000. Actual base salary may vary based upon, but not limited to, relevant experience, time in role, base salary on internal peers, prior performance, business sector, and geographic location. In addition to base salary, the competitive compensation package may include, depending on the role, participation in an incentive program linked to performance (for example, annual discretionary incentive programs, non-annual sales incentive plans, or other non-annual incentive plans).

If you are interested in this opportunity, please submit your resume to ben.love@churchillam.com and ryan.wydra@churchillam.com.

Churchill is an Equal Opportunity (EEO) employer, dedicated to maintaining a work environment free of bias, harassment, discrimination and retaliation.